

Exhibit A: Cost of Operations (UPDATED 10/23/2019)

- Company's Fee
 - Overhead \$____(A)
 - Profit \$____(B)

- Sub-Total \$____(C)

- Supplies \$____(D)

- Design \$____(E)

- Fabrication \$____(F)

- **Installation** \$____(G)
 - Existing pole de-install \$____(i)
 - Pole re-install \$____(ii)
 - New panel/head-unit installation \$____(iii)

- Transportation (include pole deliveries to and from downtown) \$____(H)

- Other Costs \$____(I)

- Total \$____(J)