

2023 Snapshot of Development Momentum in Downtown Milwaukee

www.milwaukeedowntown.com

Prepared by: MATT DORNER

Economic Development Director Milwaukee Downtown, BID #21

Milwaukee is Experiencing Unprecedented Investment.

Downtown Milwaukee is the economic hub of Southeastern Wisconsin. Since 2010, over \$4.6 billion has been invested in completed private and public projects. Meanwhile, more than \$3.1 billion is currently under construction or proposed to start soon, spurring significant momentum that has re-established Downtown as the vibrant economic center of Wisconsin.

This development adds to the more than \$2 billion invested between 2005 and 2010. The Downtown Area Investment map showcases where unprecedented growth is occurring.

Download the Greater Downtown Area Investment Map at <u>www.MilwaukeeDowntown.com</u>







By The Numbers

THE GREATER DOWNTOWN AREA IS IN ONE OF ITS GREATEST GROWTH PERIODS, ADDING RECORD INVESTMENT OVER THE LAST DECADE

- 21.2% population growth since 2010, up to 42,275+ residents
- 4.5+ million SF of new/renovated office space
- 10,000+ new housing units
 - 2,000+ additional housing units under construction with 5,000+ in the pipeline
- 2,970+ new hotel rooms
- 90,700+ estimated jobs (12.1% increase between 2010 to 2020)
 - **7,000+** new employees located or announced plans to grow downtown since 2020
 - **30.6%** of all jobs within the City of Milwaukee are located within Downtown



MKE

2023



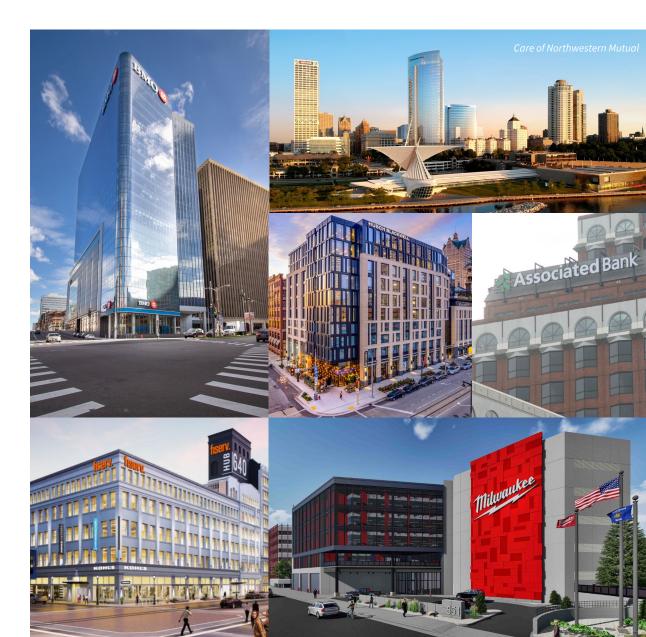
AND...significant investment continues to outpace peer cities, positioning Downtown Milwaukee as the premier location for doing business.



Sample of Transformational Projects Recently Completed, Underway & Proposed in all Development Sectors

OFFICE

- ► BMO Tower
- Northwestern Mutual
- ► The Huron Building
- Milwaukee Tool
- ► The Avenue
- ► HUB 640
- Associated Bank River Center



Downtown Milwaukee is Experiencing Record **Business Recruitment & Expansion Success**

7,000+ new jobs have located or announced plans to grow employment in downtown Milwaukee since 2020 alone! Northwestern Mutual plans \$500 million upgrade to its HQ, will bring 2,000 Franklin employees downtown Company will transform North Office Building at Milwaukee campus

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Potawatomi Business Development Corp. opening downtown office

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Miller Electric Mfg. opens downtown Milwaukee office in pursuit of engineering talent

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Fiserv moving headquarters to downtown Milwaukee from Brookfield. 800 jobs are involved.

 Tom Daykin Milwaukee Journal Sentinel

 Published 8:21 a.m. CT Oct. 27, 2022
 Updated 8:36 p.m. CT Oct. 27, 2022

 Image: Comparison of the sentence of the sentenc



Drumroll, Please: Kohl's is Com Downtown Milwaukee! • 🗊 🗑 💿



y Jeramey Jannene - May 14th, 2023 03:29 pm

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Milwaukee Tool to expand corporate offices to downtown Milwaukee, add up to 2,000 jobs

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SoftwareONE to move U.S. HQ from Waukesha County to Milwaukee's Third Ward By AshleySmart - Apr 15, 2022 12:17 am



Here's CBRE's plans at BMO Tower, which continues to land more tenants





Downtown Milwaukee is Experiencing **Record Business Recruitment** & **Expansion Success** (cont.)

"Since 2020, announcements of companies moving offices or opening new locations downtown would bring more than 7,000 jobs to the area...That includes the 2,000 from Northwestern Mutual's recent announcement."



Downtown Milwaukee's Recovery Outpaces Peers

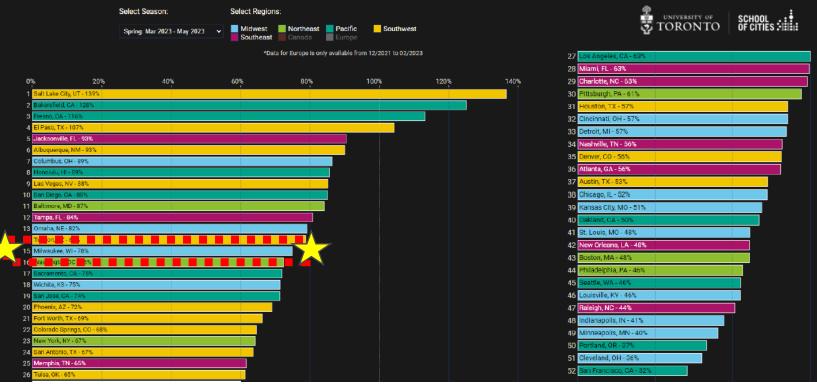
Downtown Milwaukee's activity level in early 2023 was 76% of the level prior to the pandemic, according to University of Toronto research, ranking it 16th of 63 North American cities in the study, only behind Columbus, OH in the Midwest peer set.



Downtown Milwaukee outpaces its peers as workers return to the office

Milwaukee boasts one of the nation's better downtown recovery rates, according to new rankings compiled by the University of Toronto.

LAND AND SPACE July 20, 2023



RESIDENTIAL

- ► Ascent MKE
- ► Three Thirty Three
- ► The Couture
- ► Nova
- ► 1550 Prospect
- ► Renaissance Place
- ► Evoni Apts.
- ► 1333 N. Milwaukee
- ► Eighteen87 on The River
- ► The Edison
- Michigan Street Commons



Top 20 Most Competitive Rental Markets at the Start of Rental Season 2023

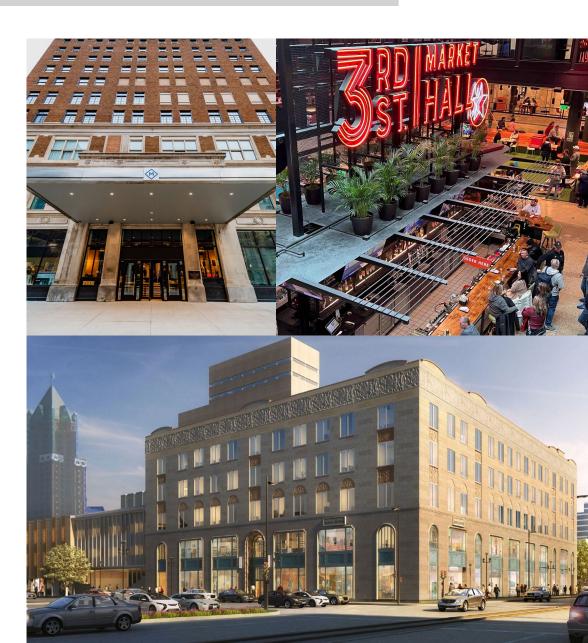
Milwaukee has one of the Nation's Strongest **Apartment Markets** Milwaukee ranked as the 7th most competitive

apartment rental market in the United States out the 137 rental markets in 2023.

Market	Competitive Score	Average Vacant Days	Occupied Apartments	Prospective Renters	Lease Renewal Rate	Share of New Apartments
Miami-Dade County, FL	120	33	97.1%	24	71.8%	0.9%
North Jersey, NJ	117	40	96.4%	14	70.9%	0.3%
Southwest Florida	110	34	96.1%	13	67.2%	0.9%
Broward County, FL	108	41	95.5%	14	66.8%	0.1%
Omaha, NE	106	34	96.2%	14	62.5%	0.5%
Grand Rapids, MI	103	42	95.4%	10	71.2%	0.1%
Milwaukee, WI	102	43	95.7%	14	68.6%	0.6%
Orlando, FL	99	37	95.3%	12	66.6%	1.1%
Brooklyn, NY	99	43	96.0%	12	61.5%	0.0%
Suburban Chicago, IL	98	42	95.3%	14	65.9%	0.4%
Suburban Philadelphia, PA	91	47	94.7%	10	75.6%	0.3%
Central Jersey, NJ	91	52	95.9%	9	83.3%	0.5%
Kansas City, MO	88	40	94.4%	9	66.3%	0.2%
Bridgeport - New Haven, CT	87	42	95.5%	13	60.8%	0.5%
Cincinnati, OH	86	42	94.6%	11	63.0%	0.3%
Orange County, CA	86	43	95.9%	12	59.4%	0.2%
San Diego, CA	82	38	95.9%	14	49	0.2%
Greater Boston, MA	82	42	95.4%	13	58.9%	0.5%
Tampa, FL	82	41	94.3%	11	63.5%	1.0%
Palm Beach County, FL	80	38	95.0%	11	59.5%	1.0%
	Miami-Dade County, FL North Jersey, NJ Southwest Florida Broward County, FL Omaha, NE Omaha, NE Grand Rapids, MI Milwaukee, WI Orlando, FL Brooklyn, NY Suburban Chicago, IL Brooklyn, NY Suburban Chicago, IL Contral Jersey, NJ Central Jersey, NJ Kansas City, MO Bridgeport - New Haven, CT Cincinnati, OH Orange County, CA San Diego, CA Greater Boston, MA	MarketScoreMiami-Dade County, FL120North Jersey, NJ117Southwest Florida110Broward County, FL108Omaha, NE106Grand Rapids, MI103Milwaukee, WI102Orlando, FL99Brooklyn, NY99Suburban Chicago, IL98Suburban Philadelphia, PA91Central Jersey, NJ91Kansas City, MO88Bridgeport - New Haven, CT87Cincinnati, OH86San Diego, CA82Greater Boston, MA82Tampa, FL82	MarketCompetitive ScoreVacant DaysMiami-Dade County, FL12033North Jersey, NJ11740Southwest Florida11034Broward County, FL10841Omaha, NE10634Grand Rapids, MI10342Milwaukee, WI10243Orlando, FL9937Brooklyn, NY9943Suburban Chicago, IL9842Suburban Philadelphia, PA9147Central Jersey, NJ9152Kansas City, MO8840Bridgeport - New Haven, CT8742Orange County, CA8643San Diego, CA8238Greater Boston, MA8242Tampa, FL8241	MarketCompetitive ScoreVacant DaysOccupied ApartmentsMiami-Dade County, FL1203397.1%North Jersey, NJ1174096.4%Southwest Florida1103496.1%Broward County, FL1084195.5%Omaha, NE1063496.2%Grand Rapids, MI1034295.4%Milwaukee, WI1024395.7%Orlando, FL993795.3%Brooklyn, NY994396.0%Suburban Chicago, IL984295.3%Suburban Philadelphia, PA915295.9%Kansas City, MO884094.4%Bridgeport - New Haven, CT874295.5%Orange County, CA864395.9%Greater Boston, MA824295.4%Tampa, FL824194.3%	MarketCompetitive ScoreVacant DaysOccupied ApartmentsProspective RentersMiami-Dade County, FL1203397.1%24North Jersey, NJ1174096.4%14Southwest Florida1103496.1%13Broward County, FL1084195.5%14Omaha, NE1063496.2%14Grand Rapids, MI1034295.4%10Milwaukee, WI1024395.7%14Orlando, FL993795.3%12Brooklyn, NY994396.0%12Suburban Chicago, IL984295.3%14Suburban Chicago, IL984295.3%14Suburban Chicago, IL984094.4%9Bridgeport - New Haven, CT874295.5%13Grange County, CA864395.9%14Greater Boston, MA823895.9%14Tampa, FL824194.3%11	MarketCompetitive ScoreVacant DaysOccupied ApartmentsProspective RentersRenewal RateMiami-Dade County, FL1203397.1%2471.8%North Jersey, NJ1174096.4%1470.9%Southwest Florida1103496.1%1367.2%Broward County, FL1084195.5%1466.8%Omaha, NE1063496.2%1462.5%Grand Rapids, MI1034295.4%10712%Milwaukee, VI1024395.7%1466.6%Orlando, FL993795.3%1266.6%Suburban Chicago, IL993795.3%1465.9%Suburban Chicago, IL984295.3%1465.9%Suburban Chicago, IL914794.7%1075.6%Suburban Chicago, IL914295.5%1360.8%Suburban Chicago, IL984094.4%966.3%Suburban Chicago, IL884094.4%966.3%Grentral Jersey, NJ915295.9%983.3%Grincinnati, OH864294.6%1163.0%Grentral, OH864395.9%1449.4%Greater Boston, MA824295.4%1369.4%Tampa, FL884295.4%1369.4%

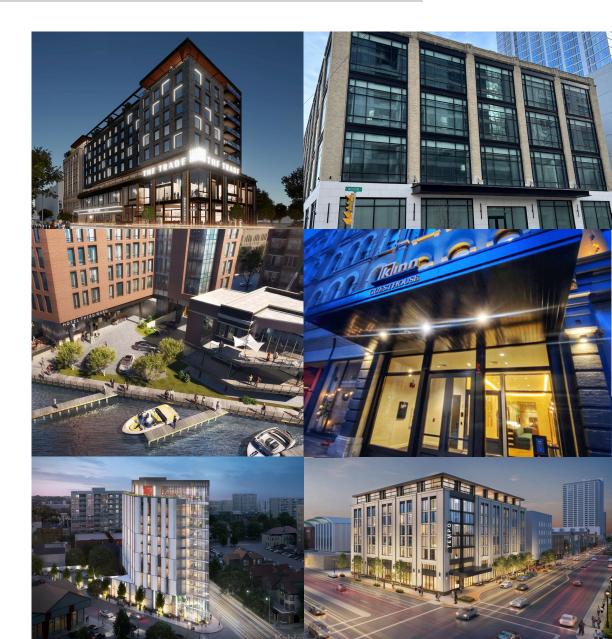
SPECIALTY MIXED-USE

- Milwaukee Athletic Club
- ► 3rd Street Market Hall & The Avenue
- ► Journal Square



HOTELS

- ► The Trade Milwaukee
- ► Tempo by Hilton
- Kinn Guesthouse
- ► Adams Hotel
- Brady Street Hotel
- Third Ward Marriott Tribute



ENTERTAINMENT

- ► The Iron District
- ► Foxtown Landing & Dog Park
- ► FPC Live

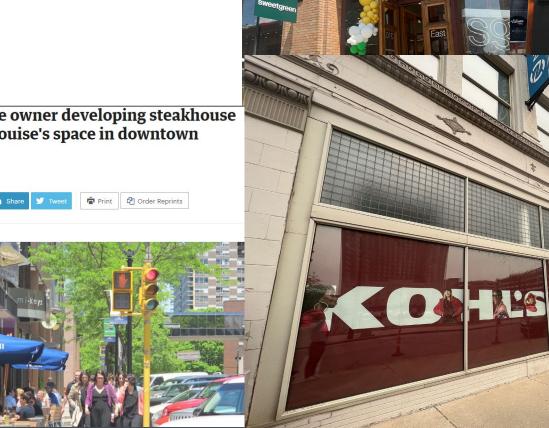


RETAIL & RESTAURANT

- ► Kohl's
- ► Sweetgreen
- Sweet Connie's Café
- ► The Edison
- ► Electric Lime
- ► Safina's

Electric Lime owner developing steakhouse for former Louise's space in downtown Milwaukee





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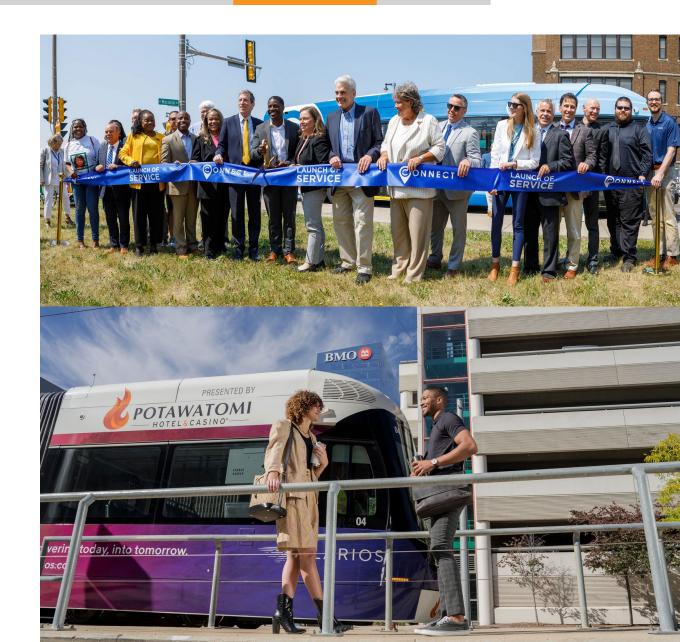
CIVIC

- ► BAIRD Center Expansion
- Bradley Symphony Center
- Milwaukee Repertory Theater
- Milwaukee Public Museum



TRANSPORTATION

- ► Bus Rapid Transit
- ► The Hop Streetcar
- ► Bike Network Expansion



PUBLIC SPACE

- ► Brighten The Passage
- ► Frame the Square
- Downtown Dog Park
- ► Vel R. Phillips Plaza
- ► Light The Hoan





Sample of Near to Downtown Transformational Projects

Projected renderings are included for some projects and are subject to change.

CATALYTIC PROJECTS NEAR TO DOWNTOWN

- ► Rite-Hite
- Michels/ River1
- ► ThriveOn King
- Komatsu
- Marquette College of
 Business Administration





More Major Initiatives & Projects Moving Forward in 2023!

- Adopting "Connec+ing MKE 2040" Downtown Plan Update
- Implementing Downtown Plan recommendations and goals
- Participating in the International Downtown Association's 2023 Value of Downtown Study
- Groundbreaking for Downtown's first dog park
- Opening several catalytic projects

MKE

2023

- Bolstering the nighttime economy
- Enhancing downtown's quality of life programs
- Expanding public art throughout Downtown
- Activating additional third spaces
- Tracking trends nationally and implementing best practices locally
- Continuing to position Downtown Milwaukee as the premier destination to live, invest, do business, work, and socialize in the Midwest





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